



# Digital Transformation Strategies and Technology Tools supporting Global Trade

Kuan Mun Hong

Senior Regional Director





# TOTAL TRADE PLATFORM

Bridging Government and Enterprise systems via one unified platform

B2B

G2G

G2B, G2C

Government sector

Department  
Ministries Maritime  
**Ministry**  
Agencies Airport  
Tax Port  
**Authorities**  
Revenue OGA's Other Trade  
Aviation Government  
Govt Customs  
Finance



Logistics  
Warehouse Shippers Transporters  
Insurance Banking Finance Traders  
Freight SMEs Port Business  
**Operators**  
Community Forwarders Service Providers  
Owners Corporations  
Vessel  
Manufacturers

Business sector

Harnesses expertise in trade facilitation & digital technologies, for governments and businesses to improve levels of:

CONTROL

CONNECTIVITY

COMPETITIVENESS



Singapore TradeNet<sup>®</sup> the  
**World's 1<sup>st</sup> Single Window Platform**  
has evolved into a  
**TOTAL TRADE PLATFORM!**



Bridging Government and Enterprise systems via one unified platform



Government sector

- \* **Customs Authorities \*OGAs etc.**
- Single Document Submission
- Fully automated processing rules
- 99% declarations auto approved in 1 minute
- Over 10million declarations annually
- G2G connectivity through ICS

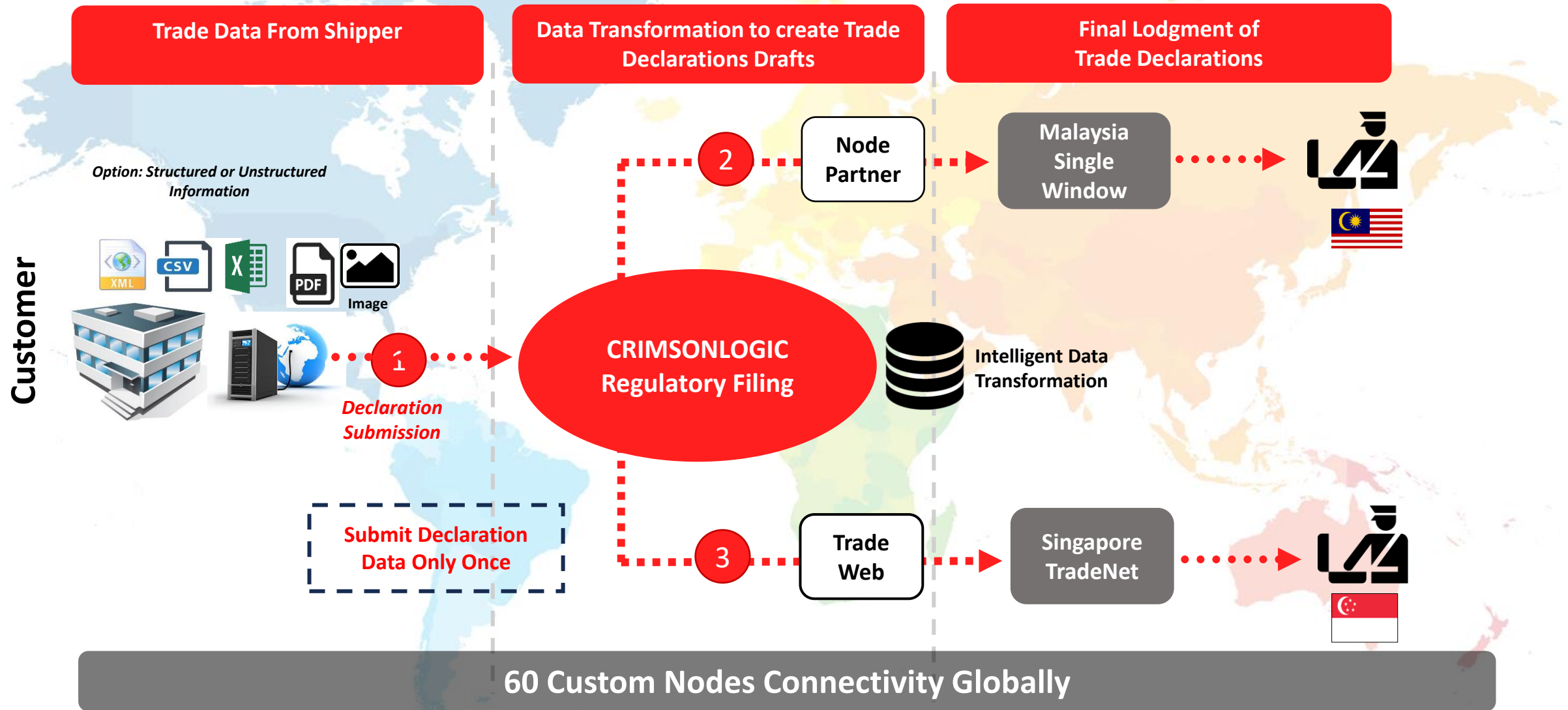
- \* **Logistics Providers \* Transporters**
- Value Added Service (VAS) community ecosystem
- Over 10,000 trade parties
- E-Services & APIs in the Trade Exchange benefits business directly
- Businesses are connected through Regulatory Filing Services

- \* **Freight Forwarders \* Shippers etc.**
- Single Filing for Singapore and Malaysia imports/exports
- Reduced processing time in under 1min
- Over 30,000 documents processed daily

Business sector



# Singapore Malaysia Single Declaration Filing





## Single Windows as an enabler to the Total Trade ecosystem...



Provide deeper connectivity to Trading Community



Connectivity to harness data available in the upstream and downstream supply chain & aggregate it



Incorporate enhanced AI capabilities to ease regulatory filing & cargo clearance



Provide G2G connectivity to exchange data



# TOTAL TRADE PLATFORM for CROSS BORDER E-COMMERCE



Huge Volume of Data, Multiple Systems, Many Stakeholders

Limited Visibility, High Risks, Low Revenue, Unknown Buyers/Sellers, High Volume

### Current challenges



End Customers

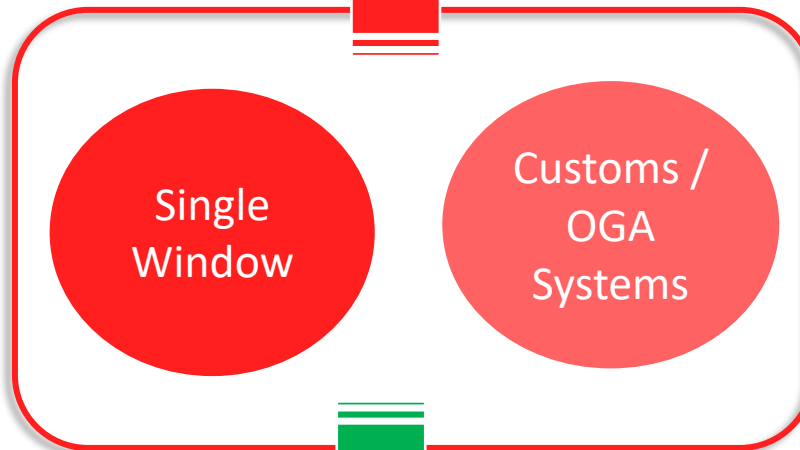


Vendors/ E-Commerce Marketplace



Express/Post Operator, Freight Forwarder, Customs Broker

Document Exchange Gateway



Customs



OGAs

### Ease of Compliance (Fully automated)

- Using **OCR, AI/NLP** Automate data submission (DataTX)
- **Gateway** with ability to consume as data formats & transform (any-to-any mapping)

### How to overcome the challenges?

### Intelligent Clearance Processing

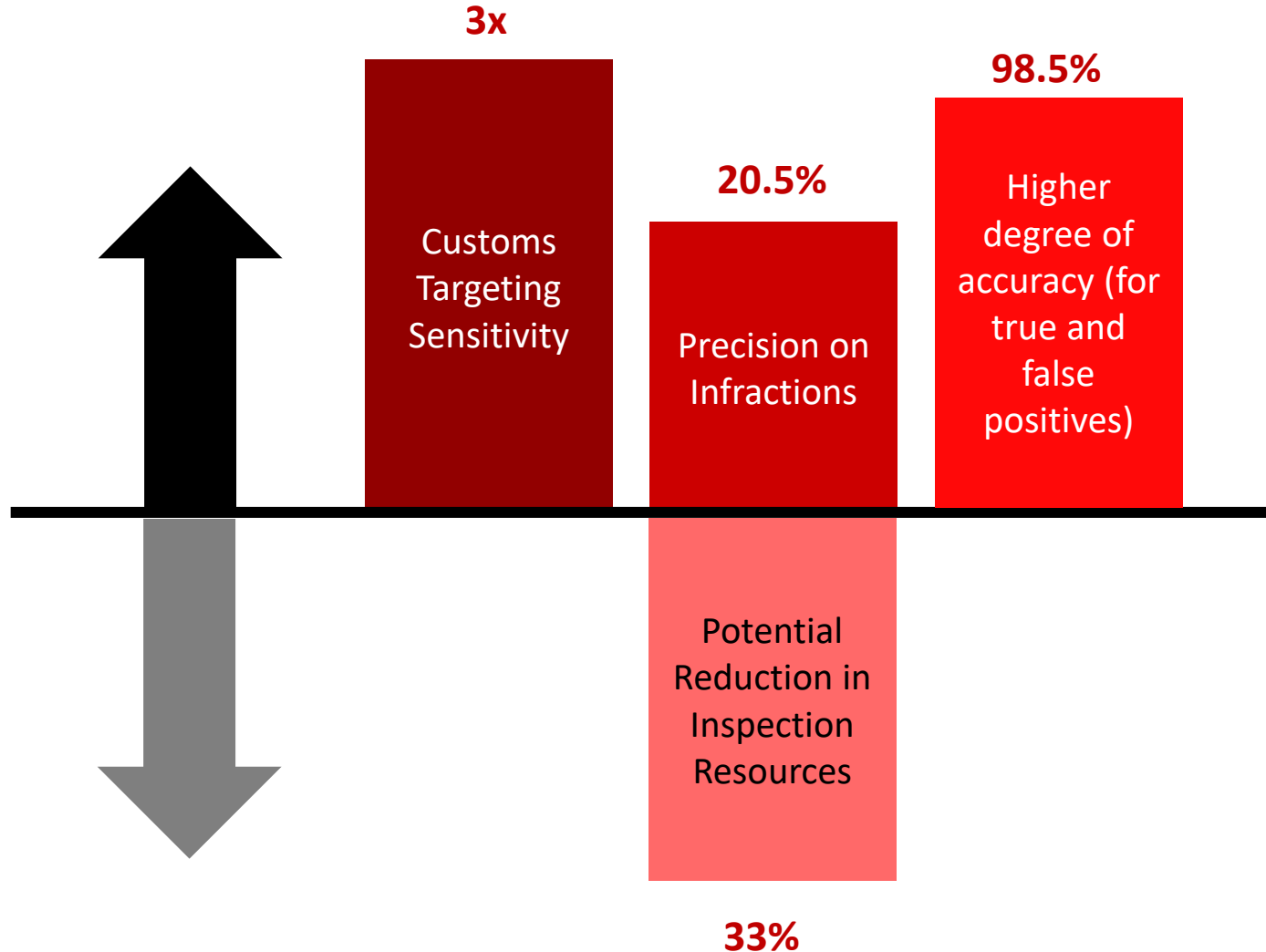
- Using AI/ML to manage risk assessment & minimize human resources (**IRM**)
- Automated valuation & classification using AI/NLP/open-source intelligence (**OSINT**)
- Automate clearance processing for low-risk cargo

Business sector

Government sector



## Results achieved via an Integrated Risk Management module



~ 3x

- As an example, for every 5 infractions, if customs were inspecting 100 declarations daily (5%)
- With Integrated Risk Assessment, for 100 declarations flagged by IRM, there was a total of 15 infractions, i.e. an increase of **3x**

~ 33 %

- Declaration numbers to inspect to achieve same outcome (5 infractions) reduced from 100 to only 33 inspections with IRM

~ 20.5 %

- Precision on infractions i.e. 1 out of 5 declarations flagged out was fraudulent



# What Does the Future Hold?



Single Windows to enable deeper engagement and connectivity between Govt & Business

Greater efficiency and decision-making by leveraging on technology like Artificial Intelligence, NLP & Generative AI.

A community driven Competitive, Resilient, and Sustainable Trade Facilitation.





# THANK YOU



**Visit our website**



**Connect with us on LinkedIn**